

The Value and Impact of Colorado's Community Health Centers

Colorado's Community Health Centers (CHCs or health centers) provide a health care home for more than **830,000 Coloradans** – more than one in seven people in the state – at over **200 clinic sites** in **43 Colorado counties**.

Colorado CHCs provide tremendous value and impact to the communities they serve through high quality health care to vulnerable populations, savings to the health care system, economic stimulus, integrated and team-based care focused on managing chronic conditions, preventative care, and increasing access to care.

This report highlights their **2018 savings and contributions**.

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



**\$1,183
Million**
SAVINGS TO THE
OVERALL HEALTH

**\$792
Million**
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



10,542
TOTAL JOBS

5,869
HEALTH CENTER JOBS

4,673
OTHER JOBS
in the community



\$1,361 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$639 Million
DIRECT HEALTH
CENTER SPENDING

\$722 Million
COMMUNITY
SPENDING



\$202 Million
ANNUAL TAX
REVENUES

\$51 Million
STATE & LOCAL TAX
REVENUES

\$151 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



643,836
PATIENTS SERVED

92% of patients
are **LOW INCOME**

66% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

2% of patients are
**AGRICULTURAL
WORKERS**

2,699,442
PATIENT
VISITS

46%
4-YEAR PATIENT
GROWTH

215,747 of patients
are **CHILDREN &
ADOLESCENTS**

2% of patients are
VETERANS

5% of patients
are **HOMELESS**

INTEGRATED CARE



588,949 patients received **MEDICAL** care



153,202 patients received **DENTAL** care



88,925 patients received **BEHAVIORAL HEALTH** care



3,930 patients received **VISION** care



99,053 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



28,824 patients were diagnosed with **ASTHMA**



15,552 patients were diagnosed with **CORONARY ARTERY DISEASE**



48,937 patients were diagnosed with **DIABETES**



80,282 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



97,294 children attended **WELL-CHILD VISITS**



244,451 patients received **IMMUNIZATIONS** and **SEASONAL FLU**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

65% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



50% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2018 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.

Colorado's Community Health Centers

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- Care for Vulnerable Populations “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).
- 2018 data for 20 Colorado Community Health Center program grantees.

SUMMARY OF 2018 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$639,430,723	5,869
	Indirect	\$225,253,220	1,394
	Induced	\$496,275,170	3,279
	Total	\$1,360,959,113	10,542

SUMMARY OF 2018 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$92,401,590	\$14,250,179
	Indirect	\$19,787,121	\$8,251,730
	Induced	\$38,832,493	\$28,056,117
	Total	\$151,021,204	\$50,558,026
Total Tax Impact		\$201,579,230	

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This report was created by Capital Link and funded by Colorado Community Health Network for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2018, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Axis Health System's Integrated Healthcare Clinics

Clinica Family Health

Clínica Tepeyac

Colorado Coalition for the Homeless

Denver Health's Community Health Services

Frontier Community Health Clinic

High Plains Community Health Center

MarillacHealth

Mountain Family Health Centers

Northwest Colorado Health

Peak Vista Community Health Centers

Pueblo Community Health Center, Inc.

River Valley Family Health Center

Salud Family Health Centers

Sheridan Health Services

STRIDE Community Health Center

Summit Community Care Clinic

Sunrise Community Health

Uncompahgre Medical Center

Valley-Wide Health Systems, Inc.